

Growing with IT Management

A Success Story on
Using IT Management
to Acquire Additional
Clinics



Client Overview

This organization is a multi-state management services organization building a best-in-class network of integrated eye practices and specialists. They partner with select ophthalmology and optometry clinics run by distinguished doctors and surgeons to help better manage their business operations, allowing them to focus on providing exceptional clinical care.

The Challenge

Before partnering with DAS Health, the organization had an IT strategy that was not scalable enough to support their rapid growth. Navigating the changes that come with acquiring new practices was a difficult process. Integrating new practices into the existing IT infrastructure proved to be complex and time-consuming. They faced challenges with integrating EHR systems, migrating data from legacy systems to new platforms, and ensuring seamless interoperability among various applications and devices.

The organization was looking for a partner that could develop an IT strategy to ease this transition while also understanding the unique challenges associated with being a healthcare provider.

“We didn’t realize how much bigger and more comprehensive our IT strategy could be until DAS Health came into the picture.”

The Solution

To address the challenges with the previous IT strategy, DAS Health developed a comprehensive plan with key milestones to ensure smooth clinic operations during each acquisition. In collaboration, processes were implemented to standardize on-boarding, off-boarding, and device requests. Equipment and security appliance plans were presented to enhance operational efficiency and data security. The integration process focused on unifying individual clinic sites into a cohesive business entity through network configuration, a standardized domain controller, and protocols for collaboration.

“We partner with DAS to make sure that everything from the IT perspective is considered and managed in a way that makes that integration as smooth as it possibly can be.” said the organizations Chief Operating Officer.

By partnering with DAS Health, the organization leveraged expertise and stayed within budgetary constraints throughout the implementation. Training, support, and a commitment to continuous improvement ensured a successful transition, allowing the clinics to resume normal operations.

The Results

Since partnering with DAS Health in 2022, the organization has successfully completed four acquisitions. The leadership team feels confident in the plan and the ability of DAS Health to support their continued growth in the months and years ahead.

“There’s been nothing that we’ve thrown their way that they have not been able to help us with.”


About DAS

At DAS Health, we provide business and technology solutions that address specific operational and clinical challenges to improve efficiency, increase your bottom line, and enhance the patient experience.

With over 20 years of experience in the healthcare IT industry, DAS understands the unique challenges that providers and organizations face, and we offer personalized support and guidance to help you achieve your goals. Our team of experts will work closely with you to develop a tailored solution that meets your specific needs and budget, ensuring seamless integration and optimal performance.

By partnering with DAS Health, you can benefit from our comprehensive suite of solutions and focus on what matters most: providing quality care to your patients.

WANT TO LEARN MORE?

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